

Message Text

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E.O. 11652: N/A
TAGS: EEWT, ETRD, UR
SUBJECT: RELOCATION OF INTOURIST OFFICES IN NEW YORK

REF: MOSCOW 3845

1. AMEXCO'S MOSCOW REP TEDESCO WAS CALLED IN BY INTOURIST CHIEF OF U.S.A. DESK, UVAROV, FRIDAY AFTERNOON (MARCH 10) TO BE HANDED COPY OF UNDATED NOTE IN RUSSIAN ADDRESSED TO PRESIDENT ROBINSON OF AMERICAN EXPRESS. UVAROV EXPLAINED THAT NOTE WAS BEING DELIVERED TO AMEXCO IN NEW YORK SAME DAY (PRESUMABLY BY INTOURIST'S NEW YORK OFFICE DIRECTOR, KRYAZHEV).

2. BELOW IS OUR UNOFFICIAL TRANSLATION OF INTOURIST NOTE:

QUOTE TO MR. ROBINSON, PRESIDENT, "AMERICAN EXPRESS"

AS WE HAVE LEARNED, THE QUESTION OF NEW WORKING QUARTERS FOR VAO "INTOURIST" REPRESENTATION IN NEW YORK HAS NOT BEEN DECIDED TO DATE BECAUSE OF THE DISCRIMINATORY POLICY CARRIED ON BY AMERICAN AUTHORITIES
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WITH REFERENCE TO SPECIFIC DEMANDS SET FORTH BY AMERICAN EXPRESS IN CONNECTION WITH THE WORKING QUARTERS OF THE FIRM IN MOSCOW.

AS YOU KNOW, THE REPRESENTATION "AMERICAN EXPRESS" IN MOSCOW, WITH THE SUPPORT OF INTOURIST, HAS RECEIVED PERMISSION TO LOCATE THEIR BUSINESS QUARTERS ON A BOTTOM

(LOWER) FLOOR IN THE NEIGHBORHOOD OF MAYAKOVSKY SQUARE, AND ALSO, WITH THE COOPERATION OF INTOURIST AND IN ACCORDANCE WITH (THEIR) WISH, REGISTERED AN APPLICATION FOR LOCATING THEIR OFFICE AT THE INTERNATIONAL TRADE CENTER. AT THE PRESENT TIME THE FIRM HAS AN OFFICE IN MOSCOW WHICH IS, BY THE WAY, ONE OF THE BEST AMONG OTHER FOREIGN TRAVEL AGENCIES AND AIRLINE COMPANIES.

AT THE SAME TIME, THE DELAY IN DECIDING THE LEASE OF THE INTOURIST REPRESENTATION AND THE UNACCEPTABLE SUGGESTED TERMS OF THE LEASE COULD LEAD TO A CURTAILMENT OF THE ACTIVITY OF THE REPRESENTATION, WHICH IN TURN COULD LEAD TO A CORRESPONDING DECISION IN RELATION TO THE REPRESENTATION "AMERICAN EXPRESS" IN MOSCOW.

TAKING INTO ACCOUNT THE ABOVE-STATED, WE FIND IT EXTREMELY UNDESIRABLE TO TAKE THE QUESTION TO THE POINT OF SUCH A DECISION AND, COUNTING ON PROPER MUTUAL UNDERSTANDING, WE ASK YOU TO TAKE IMMEDIATE MEASURES IN MAKING A POSITIVE DECISION ABOUT QUARTERS FOR THE INTOURIST REPRESENTATION IN NEW YORK. UNQUOTE.

3. COMMENTS FOLLOW SEPTEL. TOON

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